

**Tab 7**

IN THE UNITED STATES DISTRICT COURT  
FOR THE DISTRICT OF MASSACHUSETTS

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365f8314-3660-4720-b380-3927b0c38b81

Galownia, Kevin      HIGHLY CONFIDENTIAL  
North Wales, PA

June 19, 2008

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1      set, because we couldn't set a sell price that  
2      was going to be lower than what Cardinal was  
3      ultimately paying for the product.

4              Main determinant of price point would  
5      be what is the widely available price in the  
6      marketplace? what are Cardinal's competitors  
7      charging to similar customers for those products?  
8      what offers are Cardinal's customers receiving  
9      from Cardinal's competitors for the same product,  
10     and how did that price compared to Cardinal's  
11     price?

12             Q.      Were there any instances that you can  
13     recall where the price charged by Cardinal to its  
14     customers under the autosub program was at WAC?

15             A.      I don't recall the specific situation.

16             Q.      Okay. But your general recollection is  
17     that the price that Cardinal charged -- or the  
18     prices that Cardinal charged its customers under  
19     the autosub program was generally below WAC?

20             A.      In general, yes. There may have been  
21     situations where they charged WAC. I honestly  
22     don't recall.